

European Co-Production: Legal and Financial Aspects

November 20 – 24, 2019 in Madrid

PROGRAMME SCHEDULE

Wednesday, 20. November _____ DAY OF ARRIVAL

19:00 __ **Welcome Reception and Dinner at the Hotel Restaurant**

Thursday, 21. November _____ DAY ONE

9:00 __ **Welcome | Introduction of Participants and Trainers**

Dina Rubanovič, Erich Pommer Institut

Bernie Stampfer, International Film Partners

9:30 __ **Course Introduction and Industry Overview**

Bernie Stampfer, International Film Partners

10:30 __ **Coffee break**

11:00 __ **Legal Aspects – Co-Production: Bilateral Treaties and European Convention on Cinematographic Co-Production**

Wolfgang Brehm, Brehm & v. Moers

12:30 __ **Lunch break**

14:00 __ **Financial Landscape: Sources of Finance across Europe and Beyond incl. Revenue-Sharing**

Bernie Stampfer, International Film Partners

15:30 __ **Coffee break**

16:00 __ **CASE STUDY 1: TBA**

Leontine Petit, Lemming Film

Moderated by **Bernie Stampfer**, International Film Partners

18:00 __ **End of day one & Evaluations**

19:15 __ **Meeting in hotel lobby for joint walk to dinner**

19:30 __ **Dinner at nearby restaurant**

ESSENTIAL LEGAL FRAMEWORK

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Friday, 22. November _____ DAY TWO

9:30 __ **The Co-Production Agreement****Wolfgang Brehm**, Brehm & v. MoersModerated by **Bernie Stampfer**, International Film Partners11:00 __ **Coffee break**11:30 __ **Financing Structures, Banks & Bonds****Nina Crone**, European Film Bonds13:00 __ **Lunch break**14:30 __ **CASE STUDY 2: YULI****Juan Gordon**, Morena FilmsModerated by **Bernie Stampfer**, International Film Partners16:00 __ **Coffee break**16:30 __ **Inspirational Talk****Nina Crone**, European Film Bonds**Juan Gordon**, Morena Films**Leontine Petit**, Lemming FilmModerated by **Bernie Stampfer**, International Film Partners18:00 __ **End of day two & Evaluations**19:15 __ **Meeting in hotel lobby for joint walk to dinner**19:30 __ **Dinner at nearby restaurant**



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Saturday, 23. November _____ DAY THREE

9:30 __ **Sales and Distribution in the Streaming Era**

Valeska Neu, Films Boutique

11:00 __ **Coffee break**

11:30 __ **Working with the New Players**

Irina Ignatiew-Lemke, Boxworks Media

12:30 __ **Pulling the financial puzzle together // Test Case // Intro & Group Work**

All

13:00 – 14:00 **Lunch (no break)**

16:00 – 16:30 **Coffee (no break)**

16:30 __ **Presentation // Group Results**

All

18:00 __ **End of workshop & Final Evaluations**

19:15 __ **Meeting in hotel lobby for joint walk to dinner**

19:30 __ **Dinner at nearby restaurant**

Sunday, 24. November _____ DAY OF DEPARTURE